



Estonian Business Delegation in Cyprus
March 26-28, 2024

	Company	Web page	Introduction
1	Amisco AS	https://www.amisco.ee/	<p>Amisco is a group of shipping companies with headquarters in Estonia, Tallinn – Amisco AS. Amisco's trade area is North-European and Mediterranean waters, acting as shipowner and shipmanager for cargo ships (5000-17.000 dwt), with total deadweight ca 50.000 tons Amisco's fleet is specialised for:</p> <ul style="list-style-type: none">- container feeder services from European hubs to ice restricted ports of Baltics as well as to and between Mediterranean destinations- industrial shipping of bulk cargoes for needs of forest and peat industry, energy plants, roadbuilding and fertilizer producers. <p>Amisco's daughter company EcoSped OÜ (Estonia) offers forwarding services for different project and heavy-lift cargoes, but also for conventional and bulk cargo flow.</p> <p>Amisco's daughter company Amisco Ship Management Madeira (Portugal) offers shipmanagement services for our fleet of 9 cargo ships</p>
2	Defsecintel Solutions OÜ	www.defsecintel.com	<p>DefSecIntel Solutions (DSI) is freedom defenders' partner in surveillance and control. More than 25 years of team experience within defense and security industries, in more than 25 countries, helping protect borders and law enforcements. Defsecintel is focused on development and integration of autonomous and automated surveillance solutions for homeland security and defense agencies and critical infrastructure sectors. Main system SurveilSPIRE is an integrated situation awareness system, which core is patented Mobile Autonomous Surveillance Platform (MASP) including aerial support recon subsystem and AI-assisted C2 software. The system uses unique machine learning detection models and advanced surveillance methods for automated classification and operations.</p>
3	Estiko Grupp	www.estiko.ee	<p>Estiko's four main fields of activity include production of packages and packaging materials, development and management of real estate, accommodation services and energy production.</p>



4	Admirals Group AS	https://admiralmarkets.com/	<p>ADMIRALS GROUP AS was founded in 2009 with the aim of incorporating financial companies from different countries to form a multinational group of companies operating under a joint trademark – Admirals.</p> <p>As a pioneer in financial markets since 2001, Admirals is a market leader in quality with a global digital presence. We create in-house software solutions for trading and investing, both B2C and B2B, making financial markets accessible around the world.</p> <p>The main focus of the Group is the development of trading and investment services (mainly leveraged and derivative products) to retail, professional, and institutional clients. Clients are offered leveraged Contract for Difference (CFD) products in the over-the-counter market, including Forex and indices, commodities, digital currencies, stocks and ETFs, as well as listed instruments. The Group’s activities have largely targeted experienced traders, but this year saw us strengthen our position in the beginner’s segment. In order to accomplish this goal, the Group now focuses on the improvement of general trading skills in experienced traders, and in training beginners as well. Targeting new segments of clients is a significant strategic choice of the business expansion of the Group.</p> <p>The Company is regulated in 4 of the 5 main financial over-the-counter (OTC) hubs, being the Financial Conduct Authority (FCA) for the UK, the Australian Securities and Investments Commission (ASIC) for Australia, the Cyprus Securities and Exchange Commission (CySEC) for Cyprus and Jordan Securities Commission (JSC). Additionally, the Admiral Markets AS has been granted a license from the Estonian Financial Supervisory Authority (EFSA), in April 2022 Admirals was proud to announce achieving its first license in North America as Admiral Markets Canada Limited became registered investment dealer and member of the Investment Industry Regulatory Organization of Canada (IIROC) and in June 2022 establishing its first hub in Africa by adding South African brokerage license granted by South African Financial Sector Conduct Authority. The licensed investment companies constituting the consolidation group include Admiral Markets AS, Admiral Markets UK Ltd, Admiral Markets Pty Ltd, Admiral Markets Cyprus Ltd, Admiral Markets Canada Ltd, Admiral Markets AS Jordan and Admirals SA (PTY) Ltd.</p>
5	BLRT Repair Yards	www.blrtyards.com	<p>BLRT REPAIR YARDS - a group of ship repair yards located in the Baltic States (Tallinn Shipyard in Estonia and Western Shiprepair in Lithuania) and Northern Europe (Turku Repair Yard in Finland) - incorporated by BLRT Grupp. As the largest industrial holding in the Baltic Sea region, BLRT Grupp boasts a rich history and industrial heritage that dates back to 1912, marking its significance in maritime and industrial advancements.</p> <p>Our mission is to ensure the seaworthiness and performance of the world fleet through a wide range of ship repair services and green solutions to assist with compliance with industry regulations and decarbonization targets.</p> <p>BLRT Repair Yards in figures:</p> <ul style="list-style-type: none"> - over 270 maintained vessels per year - over 1000 qualified employees - 6 docks including <ul style="list-style-type: none"> * 235m x 45m, largest floating dock in the Baltics * 265m x 70m x 7.1m, one of the largest drydocks in Northern Europe * a new 180-metre-long floating dock is due in 2024



6	Cybexer Technologies	https://cybexer.com/	<p>CybExer Technologies excels in providing comprehensive cyber security training solutions to increase organizational cyber resilience. Our platform offers a range of advanced cyber security training modules designed to enhance the cyber capabilities of organizations. With our cutting-edge cyber range, organizations can conduct highly realistic live-fire exercises that simulate real-world cyber-attacks.</p> <p>This allows cyber security and IT teams to identify and mitigate vulnerabilities, thereby improving their prevention and response strategies. Our platform offers versatile training experience that includes capture-the-flag exercises and actionable skill-testing modules, where trainees engage in active testing rather than just answering right-wrong questionnaires. Additionally, our controlled environment evaluations of solutions offer a safe and effective way to test and evaluate cyber security solutions.</p> <p>Our track record includes assisting hundreds of organizations across 49 countries and hosting some of the largest multinational cybersecurity events. Our cyber range visualization and situational awareness solution has been recognized with the prestigious NATO Defence Innovation Award for its industry-leading capabilities.</p> <p>Our dedication to excellence and commitment to providing top-notch cybersecurity solutions have made us a trusted partner for organizations that prioritize cybersecurity.</p>
7	Datel AS	https://datel.eu/en/	<p>With 30+ years of experience, Datel AS is an Estonian ICT services company known for excellence in Geo-Informatics. Notable projects include the Estonian Land Management system, Urban Planning System, and 3D Digital Twin for e-construction platform.</p> <p>2017 Datel opened the Space Domain and started cooperation with the European Space Agency. Sille.Space, an international Early Warning System for infrastructure monitoring was launched</p>
8	Estonian Maritime Cluster		<p>Estonian Maritime Cluster was created in December 2023</p> <p>The objectives of the cluster's activities are:</p> <ul style="list-style-type: none"> * To strengthen and protect the competitiveness of the Estonian maritime economy. * To increase the export of Estonian maritime products and services * In cooperation with the state, develop measures for the development of the field based on national strategy documents. * To bring foreign investments and partners to Estonia. * To promote innovation and research and development in the maritime sector. * To increase the awareness of the main stakeholders and the public about the Estonian maritime cluster. * Raise the international reputation of Estonia and Estonian shipping companies. * To represent the common interests of the members of the Association when communicating with state and local government institutions and other organizations. * Participate in the development of sectoral legislation to develop the industry as a whole. * To participate in maritime conferences, trade fairs, contact events and/or their organization. * Organize information exchange to represent common interests.
9	Port of Sillamäe	www.silport.ee	<p>The port of Sillamäe (Silport) is the second largest in Estonia and the fifth maritime trading port in the Baltic States, which plays an increasing role in Estonia and especially in the transportation system of North-East Estonia and international logistics.</p>



10	Saaresalu OÜ	https://enshipping.ee/	Saaresalu OÜ, founded in 2010, is an Estonian consultancy company primarily engaged in public and academic sector contracts in the field of maritime and logistics having clients in Estonia and abroad helping its clients in digitalization, innovation and sustainability issues.
11	Taltech Kuressaare College	https://taltech.ee/en/kuressaa	Kuressaare College contributes to Estonia's largest island Saaremaa-specific sectors of the blue economy by providing engineering and entrepreneurship education and R&D services. Higher education is offered in three study programmes: applied higher education studies in Marine Engineering, bachelor's studies in Sustainable Technologies in Blue Economy and master's studies in Marine Engineering. Marine Technology Competence Centre (MARTE) is a R&D unit of the Tallinn University of Technology in Estonia and offers product development services to industrial and technology companies to create innovative design solutions and devices.
12	ECCL	www.koda.ee	ECCL is the largest business representation organization in the country. The ECCL today has over 3500 members. The ECCL's members account for over 85 percent of Estonia's total exports. The mission of the Chamber is to develop entrepreneurship in Estonia. The ECCL is an active partner to the parliament, government and ministries in designing the economic policy and climate.